

Client

Cox & Kings USA

Project

Travel Show Sales Collateral

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1: SALES LITERATURE

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EXQUISITE CULTURAL & WILDLIFE ADVENTURES™

For more than two centuries Cox & Kings has been caring for its customers with uncommon grace and style. Unsurpassed as the longest running travel company in the world, the Cox & Kings tradition of excellence and style lives on today. Your clients will feel like royalty from the moment they dream of their trip, through every day of their personal journey of discovery. From an exotic romantic getaway, to a traditional 'Grand Tour' of India, Cox & Kings Exquisite Cultural and Wildlife Adventures are created to help unlock the mysteries of some of the most intriguing places in our world.

WHAT AGENTS SAY ABOUT US:

"Everyone has had a fabulous time [in Vietnam]! The hotels, food, sightseeing, and especially the special events such as the dinner in the garden at the artist's studios, the puppet show and the ride last night in the old cars have all been wonderful. Everyone in the group now wants to go to India so I am quite certain that we will have an India tour next year about this time."
— Dan Mackey
Century Travel, GA

"I had a fantastic time. Seeing China through Cox & Kings was an extraordinary experience and I know that I will be utilizing your services based on this trip. If you provide the same type of services and itinerary [in India] as you did with China, I will become a true Cox & Kings convert!"
— Jody Bear
Valerie Wilson Travel, New York

"Cox & Kings provided such a wonderful adventure to both myself and my husband and my entire group [in Peru]. I am so thankful that I used your company to set up this trip. It was truly outstanding!"
— Karen Benson
Camelback Odyssey Travel, AZ

WHAT SETS US APART:

The Ultimate Experience for Your Client

For us, it's about the client's experience — not just a ticket to a destination. Taking your knowledge of your client and our expertise, we work with you to create private travel journeys full of exquisite once-in-a-lifetime adventures your clients will treasure forever. Partnering with us makes it possible for you to deliver unforgettable travel experiences to your clients with greater assurance.

Direct Access to Complete Destination Expertise

Our staff travels regularly in the field, always expanding their understanding of a region first-hand. When you contact Cox & Kings you are always able to access up-to-date, in-depth destination knowledge through our travel specialists for each region — your contacts are the destination directors themselves.

Service Excellence

From beautifully presented itineraries and in-depth pre-tour documentation, to special touches and seamless tour logistics, we connect with you and your clients at every stage of their journey. We take care of your clients from the time they depart to the point of return, delivering confidence and giving you peace of mind.

Unique Signature Events

One of the ways we make it possible for you to offer a superior personalized product to your clients is through our Signature Events. These limited access experiences have been developed through our long history and personal relationships in each region. We can arrange a wide range of Signature Events to bring new perspectives to your client's journey — from a consultation with a Feng Shui Master in Hong Kong to a luxurious Elephant Safari in rural India.

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CELEBRATING 250 YEARS OF LUXURY TRAVEL

Extraordinary Destinations Served

- South Africa • Botswana • Namibia • Zambia • Zimbabwe • Malawi • Mozambique
- Tanzania • Kenya • Rwanda • Uganda • Ethiopia • Seychelles • Mauritius • Vietnam • Laos
- Thailand • Myanmar • Malaysia • Singapore • Brunei • Indonesia • China • Tibet • Mongolia
- Hong Kong • Tahiti • India • Bhutan • Nepal • Sri Lanka • Maldives • Peru • Ecuador
- Galapagos • Chile • Easter Island • Argentina • Brazil • Guatemala • Honduras • Colombia
- Panama • Belize • Costa Rica • Egypt • Morocco • Jordan • Tunisia • Dubai

WHY COX & KINGS?

We are distinctive. Unmatched experience. Deeper history and relationships. Impeccable care and service. Greater flexibility. Exquisite journeys. Priceless peace of mind.

- The longest-running travel company in the world — since 1758
- 250 years of long-standing relationships — resulting in strong bonds of friendship and partnerships
- A tradition of traveling in style and uncommon grace
- Genuine love, depth of knowledge, sensitivity and respect for the cultures, traditions and the natural ecology of every destination we serve
- Exclusive Signature Events born from deep history, experience and relationships bring to life intimate cultural and wildlife encounters
- Best-of-class hotels, resorts, and safari lodges (we are flexible to choose the finest for every journey)
- The very best resident expert guides (we have the freedom to select the right guides to match every part of each client's journey)
- Experienced Cox & Kings USA travel destination experts
- Proud to be boutique specialists
- Small enough to really care

Key Staff:

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WHAT AGENTS SAY ABOUT US:

"I can't even imagine putting together some of the options that my clients have experienced without Cox & Kings' experts. I even had help putting together a "zero hour" itinerary — when I had the audacity to phone after 7pm at night — and they answered!"
— Victoria Boomgarden
Best Tours & Travel, IL

On my trip with Cox & Kings to Botswana and Namibia, there were dozens of opportunities for problems to arise because we moved fast. But there was not a single misstep. It was beautifully planned and beautifully executed. Fabulous memories — it far surpassed my dreams!"
— Marie Milvee
Navigant Vacations, Little Rock, AR

"I just talked with my clients and they had nothing but glowing things to say about Cox & Kings. They said EVERYTHING went perfectly and they loved every place they stayed. Little Mombo was their favorite. They were very impressed with the whole trip and the level of service they received. Thanks for making everything come together for them."
— Carol Medley
International Tours & Cruises, KY

Jackie interviewed three companies for a prospective custom tour group to China, choosing Cox & Kings. "Dianna really listened, and designed an itinerary using expert knowledge of the destination, and she paid attention to every request of the clients!"
— Jackeline Dunn
The Art of Travel, GA

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